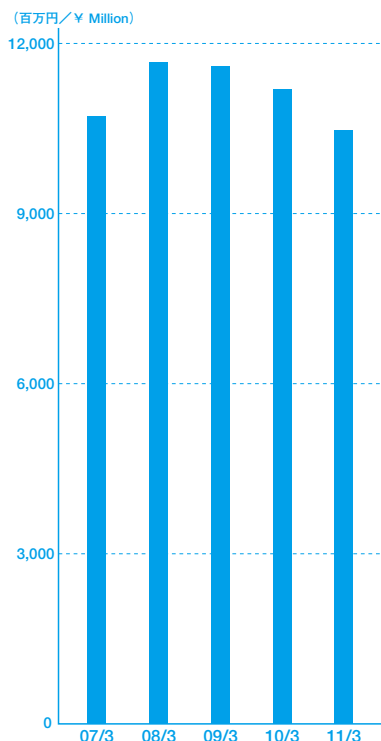


DATA SHEETS 2011
<http://www.agpgroup.co.jp/>

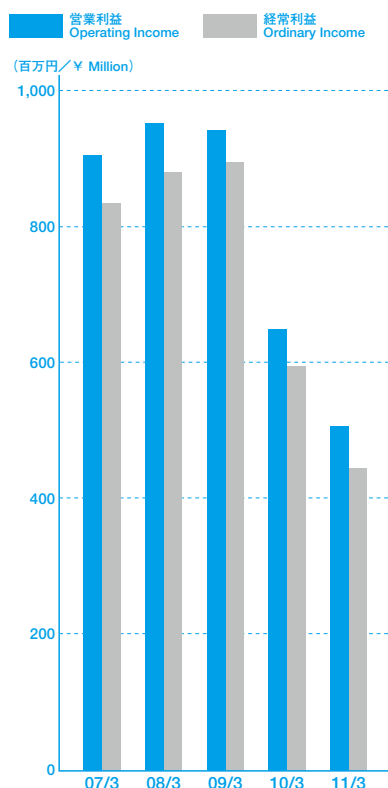


● 業績推移 / Operating Results

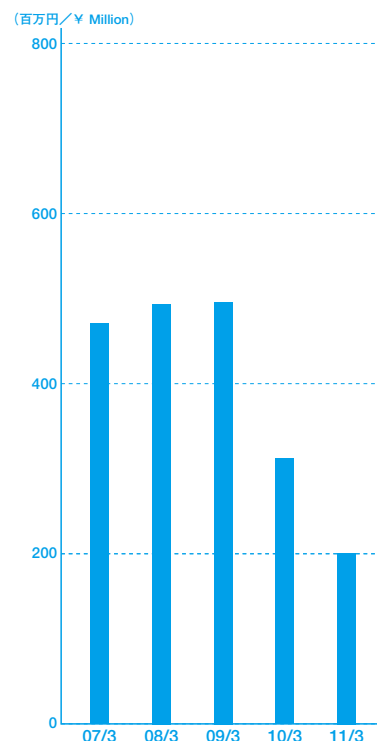
売上高
Net Sales



営業利益 / 経常利益
Operating Income / Ordinary Income



当期純利益
Net Income



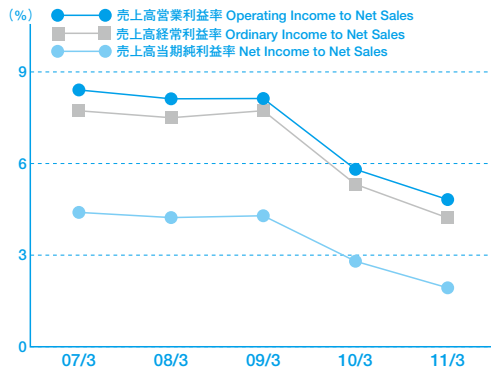
百万円/¥ Million

決算期 / Fiscal Year Ended	2007/3	2008/3	2009/3	2010/3	2011/3
売上高 / Net Sales	10,703	11,655	11,587	11,186	10,466
営業利益 / Operating Income	899	946	942	649	503
経常利益 / Ordinary Income	829	874	895	595	442
当期純利益 / Net Income	470	493	496	312	201

● 収益性 / Profitability

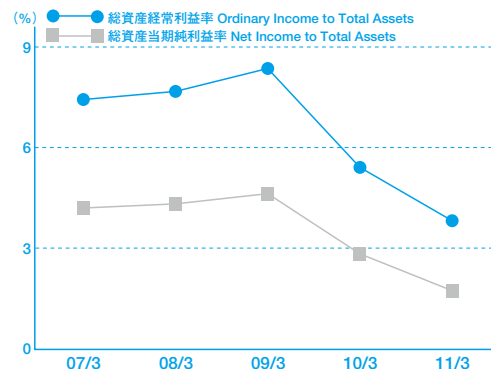
売上高営業利益率 / 経常利益率 / 当期純利益率

Operating Income to Net Sales / Ordinary Income to Net Sales / Net Income to Net Sales



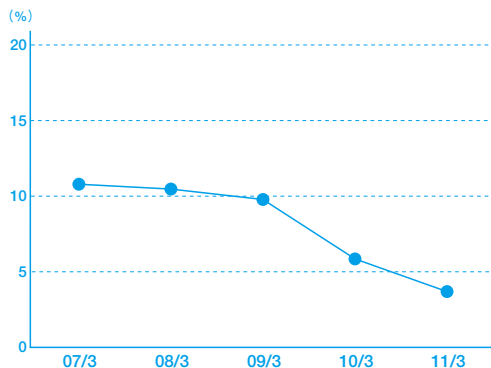
総資産経常利益率 / 総資産当期純利益率

Ordinary Income to Total Assets / Net Income to Total Assets



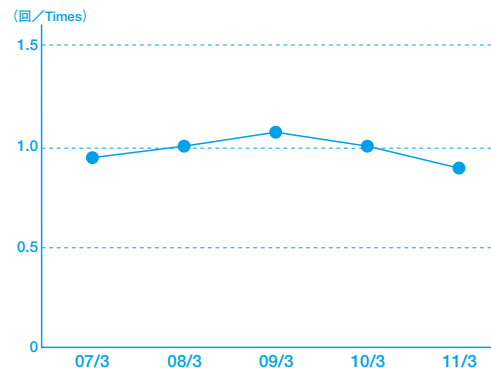
自己資本当期純利益率

Return on Equity



総資産回転率

Total Assets Turnover



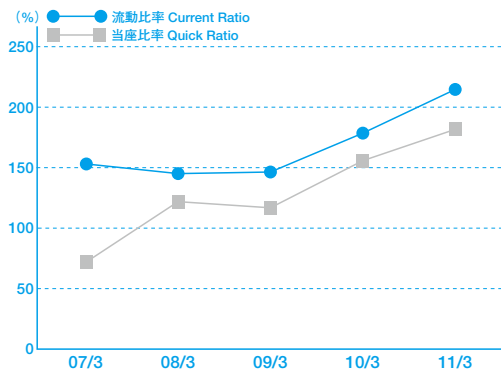
決算期 / Fiscal Year Ended	2007/3	2008/3	2009/3	2010/3	2011/3
売上高総利益率 / Gross Profit to Net Sales	14.92	14.54	14.54	12.57	11.20
売上高営業利益率 / Operating Income to Net Sales	8.41	8.12	8.13	5.81	4.82
売上高経常利益率 / Ordinary Income to Net Sales	7.75	7.50	7.73	5.32	4.22
売上高当期純利益率 / Net Income to Net Sales	4.40	4.23	4.29	2.80	1.93
総資産経常利益率 / Ordinary Income to Total Assets	7.40	7.64	8.35	5.39	3.81
総資産当期純利益率 / Net Income to Total Assets	4.20	4.31	4.63	2.83	1.74
自己資本当期純利益率 / Return on Equity	10.79	10.47	9.78	5.85	3.69
総資産回転率(回) / Total Assets Turnover (Times)	0.96	1.02	1.08	1.01	0.90

注：売上高総利益率 = 売上総利益 ÷ 売上高 × 100
 売上高営業利益率 = 営業利益 ÷ 売上高 × 100
 売上高経常利益率 = 経常利益 ÷ 売上高 × 100
 売上高当期純利益率 = 当期純利益 ÷ 売上高 × 100
 総資産経常利益率 = 経常利益 ÷ 総資産(期中平均) × 100
 総資産当期純利益率 = 当期純利益 ÷ 総資産(期中平均) × 100
 自己資本当期純利益率 = 当期純利益 ÷ 自己資本(期中平均) × 100
 総資産回転率 = 売上高 ÷ 総資産(期中平均)

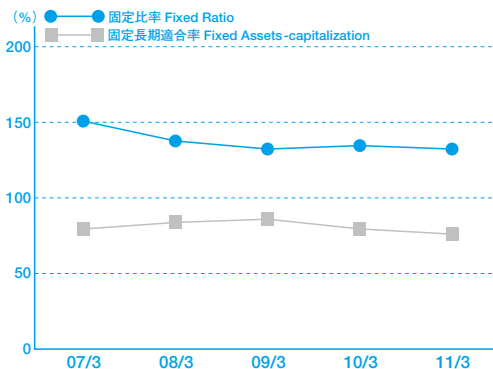
Notes: Gross Profit to Net Sales = Gross Profit / Net Sales × 100
 Operating Income to Net Sales = Operating Income / Net Sales × 100
 Ordinary Income to Net Sales = Ordinary Income / Net Sales × 100
 Net Income to Net Sales = Net Income / Net Sales × 100
 Ordinary Income to Total Assets = Ordinary Income / Total Assets (Yearly Average) × 100
 Return on Assets = Net Income / Total Assets (Yearly Average) × 100
 Return on Equity = Net Income / Equity Capital (Yearly Average) × 100
 Total Assets Turnover = Net Sales / Total Assets (Yearly Average)

● 安定性 / Stability

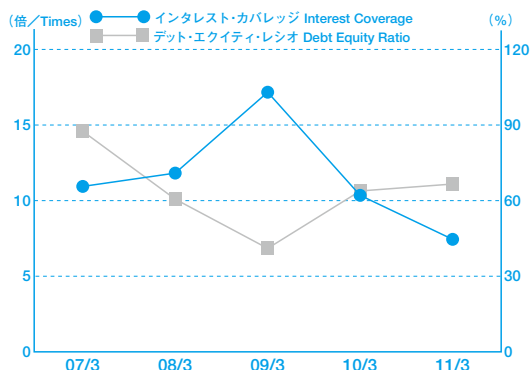
流動比率 / 当座比率
Current Ratio / Quick Ratio



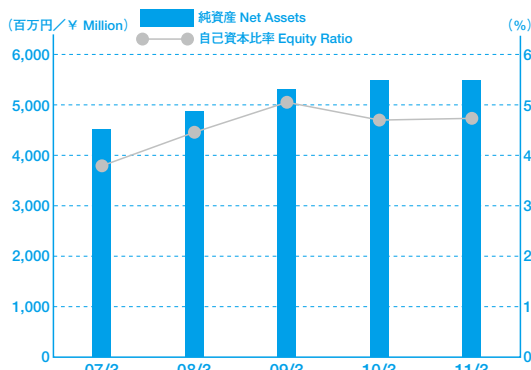
固定比率 / 固定長期適合率
Fixed Ratio / Fixed Assets-capitalization



インタレスト・カバレッジ / デット・エクイティ・レシオ
Interest Coverage / Debt Equity Ratio



純資産 / 自己資本比率
Net Assets / Equity Ratio



%

決算期 / Fiscal Year Ended	2007/3	2008/3	2009/3	2010/3	2011/3
流動比率 / Current Ratio	153.05	145.09	146.40	178.54	214.67
当座比率 / Quick Ratio	71.86	121.90	116.82	155.77	181.67
固定比率 / Fixed Ratio	150.80	137.66	131.62	134.54	132.30
固定長期適合率 / Fixed Assets-capitalization	79.34	83.78	85.92	79.49	76.04
インタレスト・カバレッジ(倍) / Interest Coverage (Times)	10.94	11.82	17.17	10.35	7.44
デット・エクイティ・レシオ / Debt Equity Ratio	87.53	60.58	41.05	63.83	66.59
純資産(百万円) / Net Assets (¥ Million)	4,529	4,894	5,259	5,434	5,509
自己資本比率 / Equity Ratio	37.87	44.76	50.07	46.85	47.54

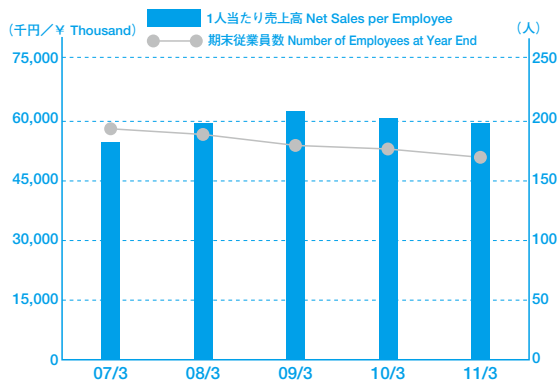
注：流動比率=流動資産÷流動負債×100
 当座比率=(現金・預金+売上債権+有価証券)÷流動負債×100
 固定比率=固定資産÷自己資本×100
 固定長期適合率=固定資産÷(自己資本+固定負債)×100
 インタレスト・カバレッジ=(営業利益+受取利息・配当金)÷支払利息・割引料
 デット・エクイティ・レシオ=有利子負債÷自己資本×100
 自己資本比率=純資産÷総資産×100

Notes: Current Ratio=Current Assets/ Current Liabilities×100
 Quick Ratio = (Cash and Deposits+ Accounts Receivable+ Securities)/ Current Liabilities×100
 Fixed Ratio = Fixed Assets/ Equity Capital×100
 Fixed Assets-capitalization= Fixed Assets/(Equity Capital+ Fixed Liabilities)×100
 Interest Coverage = (Operating Income+ Interest and Dividend Income)/ Interest Expenses
 Debt Equity Ratio = Interest-bearing Debt/ Equity Capital×100
 Equity Ratio = Net Assets/ Total Assets×100

● 効率性 / Efficiency

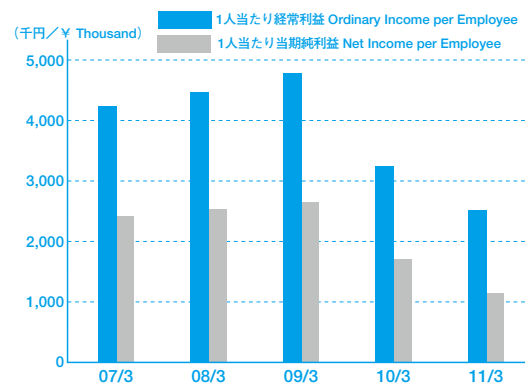
1人当たり売上高 / 期末従業員数

Net Sales per Employee/Number of Employees at Year End



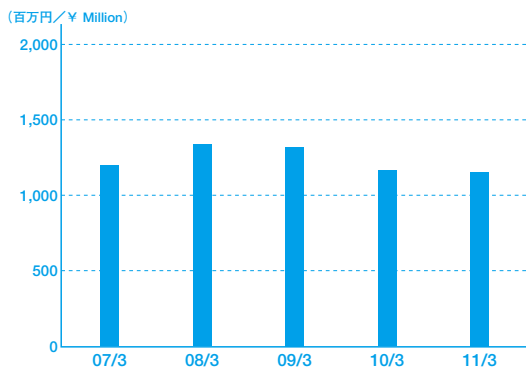
1人当たり経常利益 / 1人当たり当期純利益

Ordinary Income per Employee/Net Income per Employee



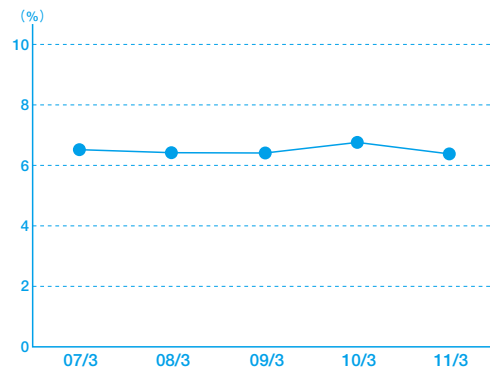
キャッシュ・フロー

Cash Flows



売上高販管費率

Selling, General and Administrative Expenses to Net Sales



決算期 / Fiscal Year Ended	2007/3	2008/3	2009/3	2010/3	2011/3
設備投資額(百万円) / Capital Expenditures (¥ Million)	945	825	881	1,026	1,013
減価償却費(百万円) / Depreciation (¥ Million)	724	842	824	852	950
1人当たり売上高 / Net Sales per Employee	54,887	59,772	61,801	60,795	59,639
1人当たり経常利益 / Ordinary Income per Employee	4,251	4,483	4,774	3,236	2,518
1人当たり当期純利益 / Net Income per Employee	2,413	2,530	2,648	1,700	1,149
期末従業員数(人) / Number of Employees at Year End	194	189	180	177	170
キャッシュ・フロー(百万円) / Cash Flows (¥ Million)	1,195	1,335	1,320	1,165	1,152
1株当たりキャッシュ・フロー / Cash Flows per Share	85.69	95.76	94.68	83.53	82.63
1株当たり当期純利益(円) / Net Income per Share (¥)	33.74	35.37	35.60	22.44	14.46
期末発行済み株式数(株) / Number of Shares Outstanding at Year End	13,949,200	13,948,723	13,948,143	13,948,143	13,948,143
売上高販管費率(%) / SG&A Expenses to Net Sales (%)	6.52	6.42	6.41	6.76	6.38

注：従業員1人当たり指標は、期中平均従業員数に基づいて算出しています。
 キャッシュ・フロー＝当期純利益＋減価償却費
 売上高販管費率＝販売費及び一般管理費÷売上高×100

Notes: Per Employee Data are based on the yearly average number of employees.
 Cash Flows = Net Income + Depreciation
 SG&A Expenses to Net Sales = Selling, General and Administrative Expenses / Net Sales × 100

● 貸借対照表 / Balance Sheets

百万円 / ¥ Million

決算期 / Fiscal Year Ended	2007/3	2008/3	2009/3	2010/3	2011/3
【資産の部】 Assets					
流動資産 / Current Assets	5,131	4,197	3,580	4,289	4,299
現金及び預金 / Cash and Deposits	524	1,717	1,207	1,360	1,762
受取手形 / Notes Receivable	—	8	—	2	0
営業未収入金 / Accounts Receivable	1,884	1,799	1,649	1,991	1,484
有価証券 / Securities	—	—	—	390	390
商品及び製品 / Merchandise and Finished Goods	94	100	83	52	51
仕掛品 / Work in Process	128	36	84	14	81
原材料及び貯蔵品 / Raw Materials and Supplies	244	246	264	227	209
前払費用 / Prepaid Expenses	71	74	75	75	83
繰延税金資産 / Deferred Tax Assets	89	100	96	77	72
短期貸付金 / Short-term Loans	1,961	0	—	—	—
その他 / Others	132	111	121	99	162
貸倒引当金 / Allowance for Doubtful Accounts	—	—	△2	△2	—
固定資産 / Fixed Assets	6,831	6,737	6,922	7,311	7,288
有形固定資産 / Tangible Fixed Assets	5,520	5,439	5,654	6,063	6,088
建物 / Buildings	291	327	305	279	437
構築物 / Structures	3,119	2,869	2,599	2,316	2,501
機械及び装置 / Machinery	1,797	1,730	1,625	1,496	2,093
車両運搬具 / Vehicles and Delivery Equipment	0	0	2	2	0
工具、器具及び備品 / Tools, Furniture and Fixtures	89	99	80	77	75
土地 / Land	110	110	110	110	110
リース資産 / Leased Assets	—	—	231	427	393
建設仮勘定 / Construction in Progress	111	300	698	1,352	475
無形固定資産 / Intangible Fixed Assets	63	75	63	79	69
ソフトウェア / Software	54	66	54	70	55
リース資産 / Leased Assets	—	—	—	—	4
電話加入権 / Telephone Rights	8	8	8	8	8
その他 / Others	0	0	0	1	0
投資その他の資産 / Investments and Other Assets	1,247	1,223	1,204	1,168	1,130
投資有価証券 / Investment Securities	51	49	48	47	47
関係会社株式 / Investment in Affiliated Companies	175	171	162	143	140
長期前払費用 / Long-term Prepaid Expenses	27	39	35	54	46
繰延税金資産 / Deferred Tax Assets	349	295	274	237	220
敷金及び保証金 / Lease Guarantee and Rental Deposits	406	381	350	319	284
前払年金費用 / Prepaid Pension Costs	219	267	317	351	—
その他 / Others	25	25	25	23	400
貸倒引当金 / Allowance for Doubtful Accounts	△7	△7	△9	△8	△8
資産合計 / Total Assets	11,962	10,935	10,503	11,601	11,588

百万円/¥ Million

決算期/Fiscal Year Ended	2007/3	2008/3	2009/3	2010/3	2011/3
【負債の部】 Liabilities					
流動負債/Current Liabilities	3,352	2,892	2,445	2,402	2,002
営業未払金/Accounts Payable	1,345	1,271	1,143	1,243	957
1年内返済予定の長期借入金/Current Portion of Long-term Debt	999	805	545	510	423
リース債務/Leased Liabilities	—	—	40	88	102
未払金/Accounts Payable	539	268	228	211	170
未払費用/Accrued Expenses	310	316	293	271	272
未払法人税等/Accrued Income Taxes	144	167	181	53	64
その他/Others	12	63	12	23	11
固定負債/Fixed Liabilities	4,079	3,147	2,798	3,763	4,076
長期借入金/Long-term Debt	2,965	2,159	1,613	2,503	2,818
リース債務/Leased Liabilities	—	—	203	365	323
退職給付引当金/Accrued Retirement Benefits	1,044	953	958	889	896
資産除去債務/Asset Retirement Obligations	—	—	—	—	31
長期未払金/Long-term Accounts Payable	35	—	—	—	—
その他/Others	34	34	21	5	5
負債合計/Total Liabilities	7,432	6,040	5,243	6,166	6,079
【純資産の部】 Net Assets					
株主資本/Shareholders' Equity	4,506	4,874	5,245	5,432	5,508
資本金/Common Stock	2,038	2,038	2,038	2,038	2,038
資本剰余金/Legal Capital Surplus	114	114	114	114	114
利益剰余金/Retained Earnings	2,353	2,721	3,092	3,279	3,355
自己株式/Treasury Stock	△0	△0	△0	△0	△0
評価・換算差額等/Valuation and Translation Adjustments	23	20	14	2	0
その他有価証券評価差額金/Other Securities Profit or Loss from Valuation	23	20	14	2	0
純資産合計/Total Net Assets	4,529	4,894	5,259	5,434	5,509
負債純資産合計/Total Liabilities and Net Assets	11,962	10,935	10,503	11,601	11,588

● 損益計算書/Statements of Income

百万円/¥ Million

決算期/Fiscal Year Ended	2007/3	2008/3	2009/3	2010/3	2011/3
売上高/Net Sales	10,703	11,655	11,587	11,186	10,466
売上原価/Cost of Sales	9,105	9,961	9,903	9,779	9,294
売上総利益/Gross Profit	1,597	1,694	1,684	1,406	1,171
販売費及び一般管理費/Selling, General and Administrative Expenses	697	748	742	756	667
営業利益/Operating Income	899	946	942	649	503
営業外収益/Non-operating Income	14	17	15	10	6
営業外費用/Non-operating Expenses	85	89	61	64	68
経常利益/Ordinary Income	829	874	895	595	442
特別利益/Extraordinary Income	1	20	39	0	—
特別損失/Extraordinary Losses	5	32	80	8	57
税引前当期純利益/Income before Income Taxes	824	862	854	587	385
法人税、住民税及び事業税/Income Taxes, Inhabitant Taxes and Enterprise Taxes	337	324	327	210	160
法人税等調整額/Income Taxes Adjustment	16	44	30	63	22
当期純利益/Net Income	470	493	496	312	201

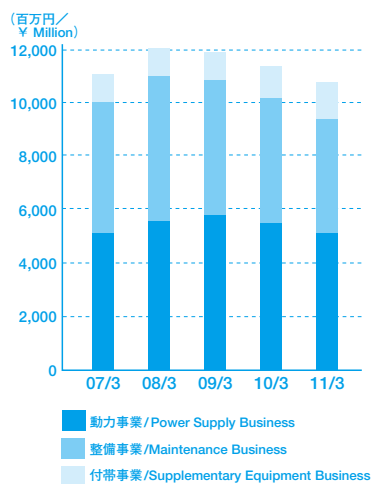
● 連結財務ハイライト / Consolidated Financial Highlights

百万円/¥ Million

決算期 / Fiscal Year Ended	2007/3	2008/3	2009/3	2010/3	2011/3
売上高 / Net Sales	11,131	12,062	11,900	11,459	10,743
動力事業 / Power Supply Business	5,138	5,629	5,794	5,532	5,118
整備事業 / Maintenance Business	4,963	5,384	5,051	4,743	4,270
付帯事業 / Supplementary Equipment Business	1,029	1,048	1,054	1,182	1,354
営業利益 / Operating Income	925	960	960	687	523
経常利益 / Ordinary Income	855	889	909	630	461
当期純利益 / Net Income	483	501	505	382	209
純資産 / Net Assets	4,684	5,057	5,430	5,675	5,757
総資産 / Total Assets	12,279	11,241	10,890	12,125	12,154
設備投資額 / Capital Investment	945	825	881	1,026	1,013
減価償却費 / Depreciation	724	842	824	852	951
1株当たり純資産(円) / Net Assets per Share(¥)	335.85	362.55	389.36	406.93	412.81
1株当たり当期純利益(円) / Net Income per Share(¥)	34.64	35.93	36.23	27.44	15.01
自己資本比率(%) / Equity Ratio (%)	38.2	45.0	49.9	46.8	47.4
自己資本当期純利益率(%) / Return on Equity (%)	10.7	10.3	9.6	6.9	3.7
営業活動によるキャッシュ・フロー / Cash Flows from Operating Activities	1,037	1,406	1,355	973	1,448
投資活動によるキャッシュ・フロー / Cash Flows from Investing Activities	△517	△1,104	△852	△1,036	△1,022
財務活動によるキャッシュ・フロー / Cash Flows from Financing Activities	568	△1,125	△939	653	7
現金及び現金同等物の期末残高 / Cash and Cash Equivalents at Year End	2,790	1,966	1,529	2,120	2,553
期末従業員数(人) / Number of Employees at Year End	627	654	660	674	678

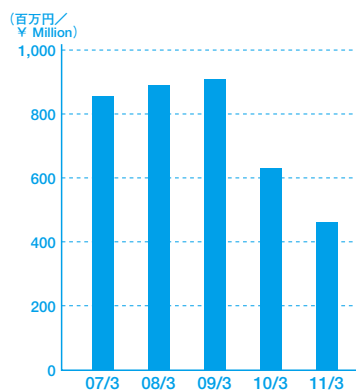
売上高

Net Sales



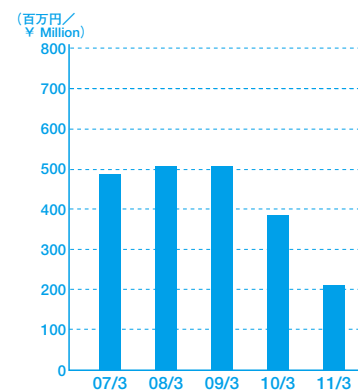
経常利益

Ordinary Income



当期純利益

Net Income



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