

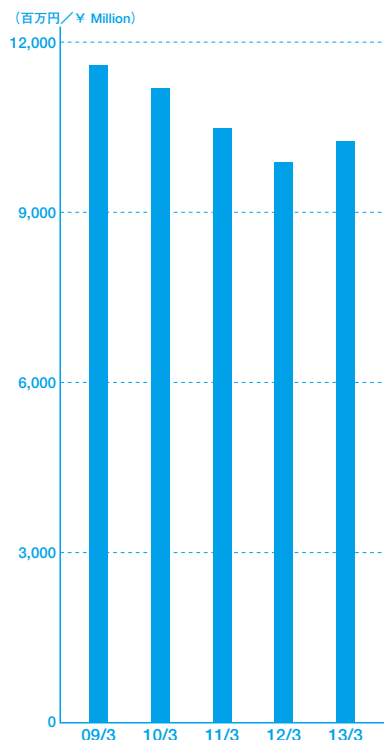


# 2013 DATA SHEETS

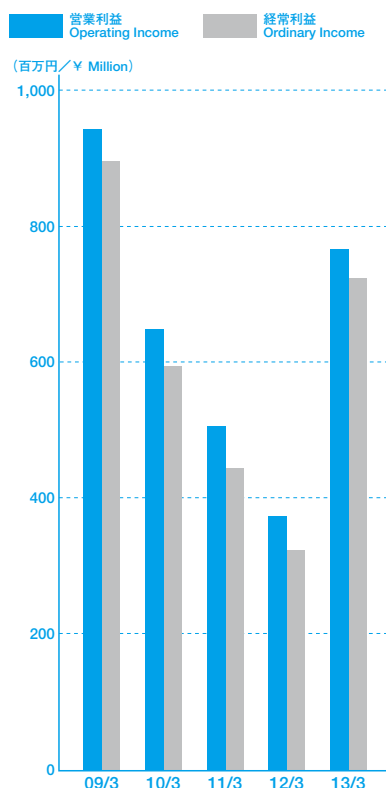
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●業績推移／Operating Results

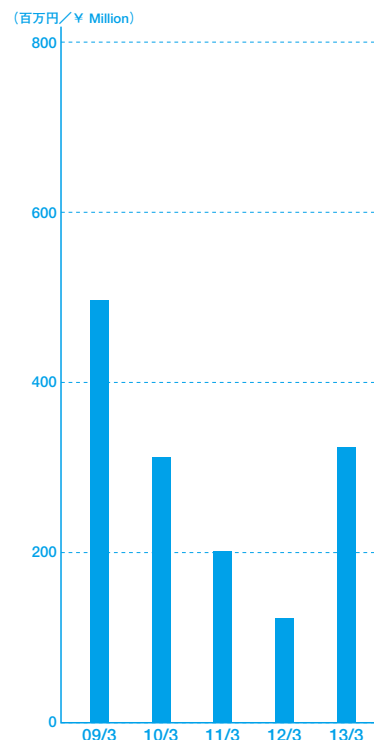
売上高  
Net Sales



営業利益／経常利益  
Operating Income/Ordinary Income



当期純利益  
Net Income



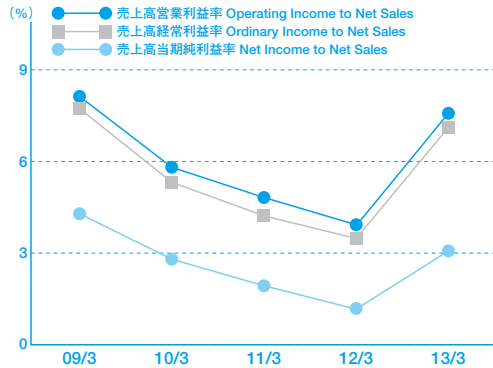
百万円/¥ Million

決算期／Fiscal Year Ended	2009/3	2010/3	2011/3	2012/3	2013/3
売上高／Net Sales	11,587	11,186	10,466	9,852	10,240
営業利益／Operating Income	942	649	503	372	776
経常利益／Ordinary Income	895	595	442	324	728
当期純利益／Net Income	496	312	201	120	324

● 収益性 / Profitability

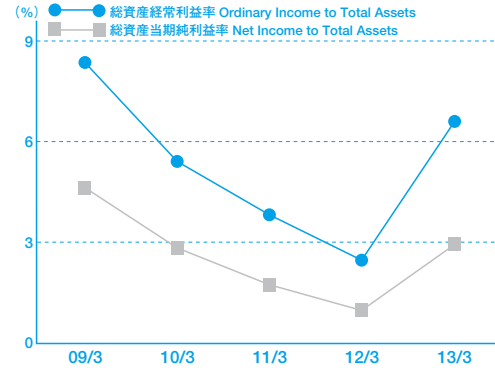
売上高営業利益率 / 経常利益率 / 当期純利益率

Operating Income to Net Sales / Ordinary Income to Net Sales / Net Income to Net Sales



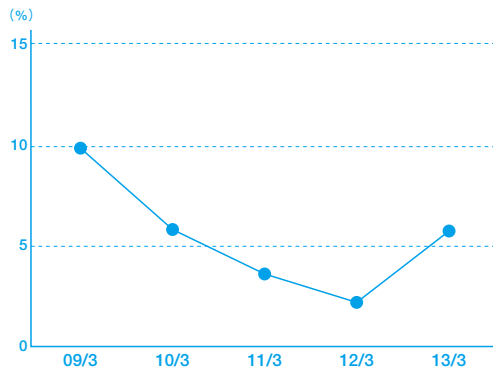
総資産経常利益率 / 総資産当期純利益率

Ordinary Income to Total Assets / Net Income to Total Assets



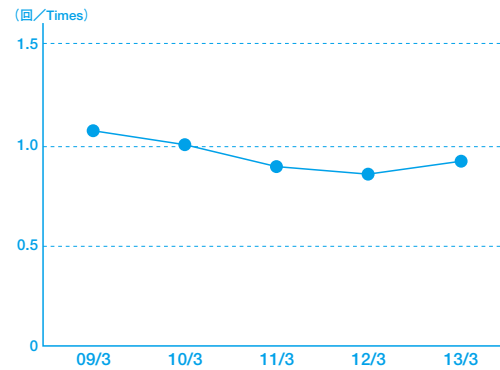
自己資本当期純利益率

Return on Equity



総資産回転率

Total Assets Turnover



決算期 / Fiscal Year Ended	2009/3	2010/3	2011/3	2012/3	2013/3
売上高総利益率 / Gross Profit to Net Sales	14.54	12.57	11.20	10.01	13.63
売上高営業利益率 / Operating Income to Net Sales	8.13	5.81	4.82	3.78	7.58
売上高経常利益率 / Ordinary Income to Net Sales	7.73	5.32	4.22	3.29	7.11
売上高当期純利益率 / Net Income to Net Sales	4.29	2.80	1.93	1.23	3.17
総資産経常利益率 / Ordinary Income to Total Assets	8.35	5.39	3.81	2.87	6.65
総資産当期純利益率 / Net Income to Total Assets	4.63	2.83	1.74	1.07	2.96
自己資本当期純利益率 / Return on Equity	9.78	5.85	3.69	2.20	5.78
総資産回転率(回) / Total Assets Turnover (Times)	1.08	1.01	0.90	0.87	0.93

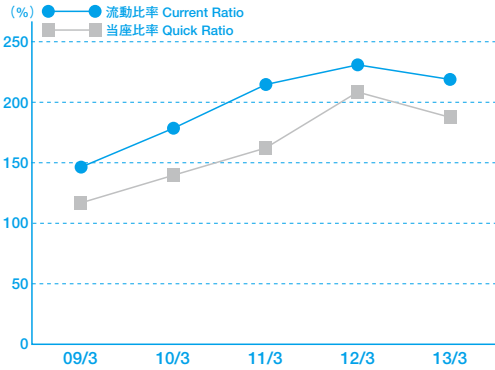
注：売上高総利益率 = 売上総利益 ÷ 売上高 × 100  
 売上高営業利益率 = 営業利益 ÷ 売上高 × 100  
 売上高経常利益率 = 経常利益 ÷ 売上高 × 100  
 売上高当期純利益率 = 当期純利益 ÷ 売上高 × 100  
 総資産経常利益率 = 経常利益 ÷ 総資産(期中平均) × 100  
 総資産当期純利益率 = 当期純利益 ÷ 総資産(期中平均) × 100  
 自己資本当期純利益率 = 当期純利益 ÷ 自己資本(期中平均) × 100  
 総資産回転率 = 売上高 ÷ 総資産(期中平均)

Notes: Gross Profit to Net Sales = Gross Profit / Net Sales × 100  
 Operating Income to Net Sales = Operating Income / Net Sales × 100  
 Ordinary Income to Net Sales = Ordinary Income / Net Sales × 100  
 Net Income to Net Sales = Net Income / Net Sales × 100  
 Ordinary Income to Total Assets = Ordinary Income / Total Assets (Yearly Average) × 100  
 Return on Assets = Net Income / Total Assets (Yearly Average) × 100  
 Return on Equity = Net Income / Equity Capital (Yearly Average) × 100  
 Total Assets Turnover = Net Sales / Total Assets (Yearly Average)

● 安定性 / Stability

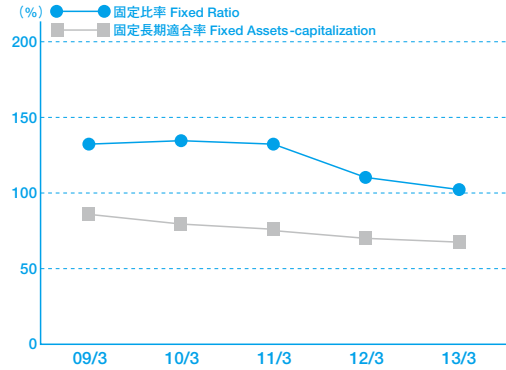
流動比率 / 当座比率

Current Ratio/Quick Ratio



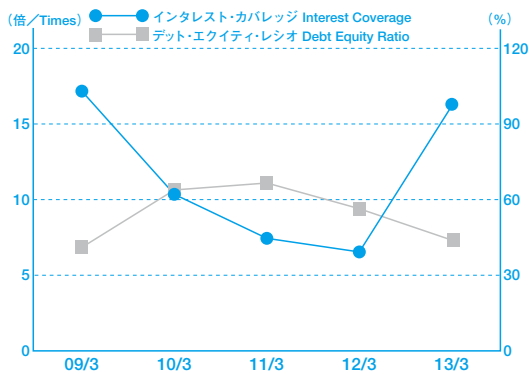
固定比率 / 固定長期適合率

Fixed Ratio/Fixed Assets-capitalization



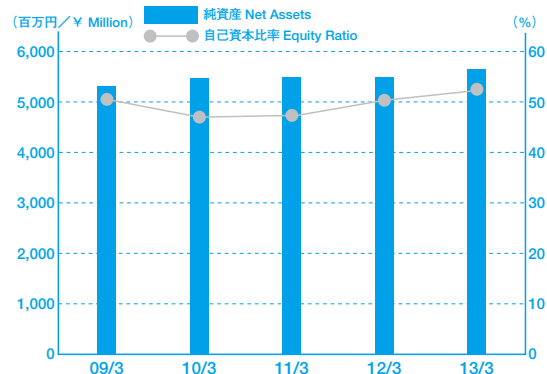
インタレスト・カバレッジ / デット・エクイティ・レシオ

Interest Coverage/Debt Equity Ratio



純資産 / 自己資本比率

Net Assets/Equity Ratio



決算期 / Fiscal Year Ended	2009/3	2010/3	2011/3	2012/3	2013/3
流動比率 / Current Ratio	146.40	178.54	214.67	236.39	219.97
当座比率 / Quick Ratio	116.82	155.77	181.67	206.26	187.24
固定比率 / Fixed Ratio	131.62	134.54	132.30	114.75	102.05
固定長期適合率 / Fixed Assets-capitalization	85.92	79.49	76.04	70.01	67.91
インタレスト・カバレッジ(倍) / Interest Coverage (Times)	17.17	10.35	7.44	6.63	16.38
デット・エクイティ・レシオ / Debt Equity Ratio	41.05	63.83	66.59	57.17	44.07
純資産(百万円) / Net Assets (¥ Million)	5,259	5,434	5,509	5,504	5,729
自己資本比率 / Equity Ratio	50.07	46.85	47.54	50.01	52.50

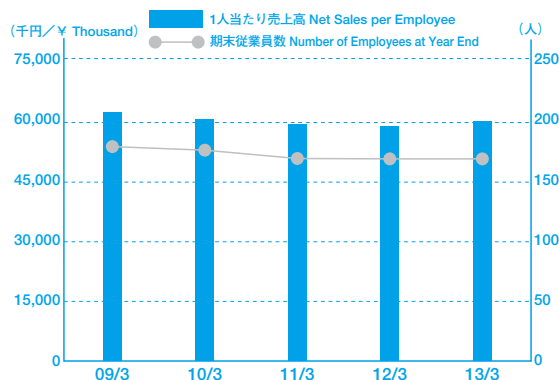
注：流動比率=流動資産÷流動負債×100  
 当座比率=(現金・預金+売上債権+有価証券)÷流動負債×100  
 固定比率=固定資産÷自己資本×100  
 固定長期適合率=固定資産÷(自己資本+固定負債)×100  
 インタレスト・カバレッジ=(営業利益+受取利息・配当金)÷支払利息・割引料  
 デット・エクイティ・レシオ=有利子負債÷自己資本×100  
 自己資本比率=純資産÷総資産×100

Notes: Current Ratio=Current Assets/ Current Liabilities×100  
 Quick Ratio = (Cash and Deposits+ Accounts Receivable+ Securities)/ Current Liabilities×100  
 Fixed Ratio = Fixed Assets/ Equity Capital×100  
 Fixed Assets-capitalization= Fixed Assets/ (Equity Capital+ Fixed Liabilities)×100  
 Interest Coverage = (Operating Income+ Interest and Dividend Income)/ Interest Expenses  
 Debt Equity Ratio = Interest-bearing Debt/ Equity Capital×100  
 Equity Ratio = Net Assets/ Total Assets×100

● 効率性 / Efficiency

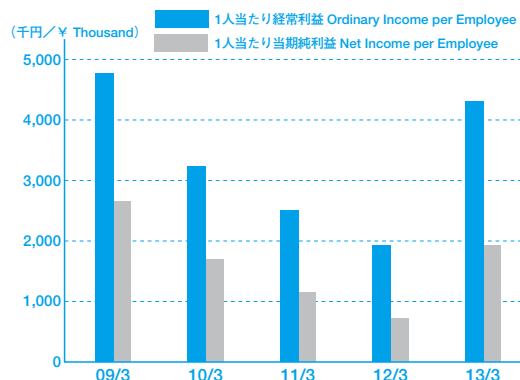
1人当たり売上高 / 期末従業員数

Net Sales per Employee/Number of Employees at Year End



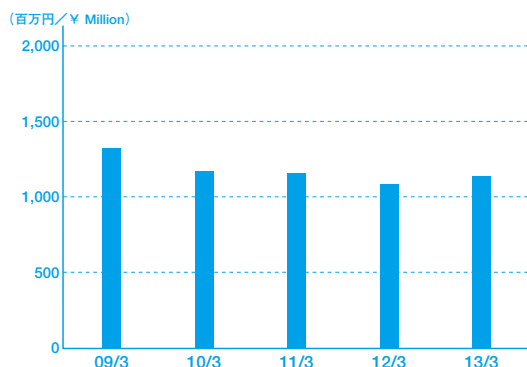
1人当たり経常利益 / 1人当たり当期純利益

Ordinary Income per Employee/Net Income per Employee



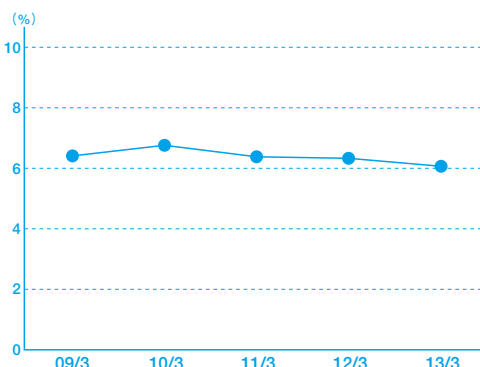
キャッシュ・フロー

Cash Flows



売上高販管費率

Selling, General and Administrative Expenses to Net Sales



決算期 / Fiscal Year Ended	2009/3	2010/3	2011/3	2012/3	2013/3
設備投資額(百万円) / Capital Expenditures (¥ Million)	881	1,026	1,013	135	464
減価償却費(百万円) / Depreciation (¥ Million)	824	852	950	978	817
1人当たり売上高 / Net Sales per Employee	61,801	60,795	59,639	58,301	60,594
1人当たり経常利益 / Ordinary Income per Employee	4,774	3,236	2,518	1,917	4,310
1人当たり当期純利益 / Net Income per Employee	2,648	1,700	1,149	715	1,922
期末従業員数(人) / Number of Employees at Year End	180	177	170	169	169
キャッシュ・フロー(百万円) / Cash Flows (¥ Million)	1,320	1,165	1,152	1,099	1,141
1株当たりキャッシュ・フロー / Cash Flows per Share	94.68	83.53	82.63	78.81	81.87
1株当たり当期純利益(円) / Net Income per Share (¥)	35.60	22.44	14.46	8.67	23.29
期末発行済み株式数(株) / Number of Shares Outstanding at Year End	13,948,143	13,948,143	13,948,143	13,948,143	13,948,143
売上高販管費率(%) / SG&A Expenses to Net Sales (%)	6.41	6.76	6.38	6.24	6.05

注：従業員1人当たり指標は、期中平均従業員数に基づいて算出しています。  
 キャッシュ・フロー=当期純利益+減価償却費  
 売上高販管費率=販売費及び一般管理費÷売上高×100

Notes: Per Employee Data are based on the yearly average number of employees.  
 Cash Flows = Net Income + Depreciation  
 SG&A Expenses to Net Sales = Selling, General and Administrative Expenses / Net Sales × 100

## ● 貸借対照表 / Balance Sheets

百万円 / ¥ Million

決算期 / Fiscal Year Ended	2009/3	2010/3	2011/3	2012/3	2013/3
<b>【資産の部】 Assets</b>					
流動資産 / Current Assets	3,580	4,289	4,299	4,690	5,066
現金及び預金 / Cash and Deposits	1,207	1,360	1,762	1,701	1,833
受取手形 / Notes Receivable	—	2	0	0	—
営業未収入金 / Accounts Receivable	1,649	1,991	1,484	1,499	1,588
有価証券 / Securities	—	390	390	890	891
商品及び製品 / Merchandise and Finished Goods	83	52	51	72	80
仕掛品 / Work in Process	84	14	81	14	85
原材料及び貯蔵品 / Raw Materials and Supplies	264	227	209	264	333
前払費用 / Prepaid Expenses	75	75	83	94	93
繰延税金資産 / Deferred Tax Assets	96	77	72	60	71
その他 / Others	121	99	162	91	89
貸倒引当金 / Allowance for Doubtful Accounts	△2	△2	—	—	△1
固定資産 / Fixed Assets	6,922	7,311	7,288	6,316	5,847
有形固定資産 / Tangible Fixed Assets	5,654	6,063	6,088	5,204	4,793
建物 / Buildings	305	279	437	409	367
構築物 / Structures	2,599	2,316	2,501	2,073	1,693
機械及び装置 / Machinery	1,625	1,496	2,093	1,806	1,675
車両運搬具 / Vehicles and Delivery Equipment	2	2	0	0	0
工具、器具及び備品 / Tools, Furniture and Fixtures	80	77	75	50	43
土地 / Land	110	110	110	110	110
リース資産 / Leased Assets	231	427	393	295	262
建設仮勘定 / Construction in Progress	698	1,352	475	458	640
無形固定資産 / Intangible Fixed Assets	63	79	69	50	35
ソフトウェア / Software	54	70	55	33	21
リース資産 / Leased Assets	—	—	4	7	5
電話加入権 / Telephone Rights	8	8	8	8	8
その他 / Others	0	1	0	0	0
投資その他の資産 / Investments and Other Assets	1,204	1,168	1,130	1,061	1,017
投資有価証券 / Investment Securities	48	47	47	47	47
関係会社株式 / Investment in Affiliated Companies	162	143	140	140	174
長期前払費用 / Long-term Prepaid Expenses	35	54	46	41	35
繰延税金資産 / Deferred Tax Assets	274	237	220	226	233
敷金及び保証金 / Lease Guarantee and Rental Deposits	350	319	284	257	219
前払年金費用 / Prepaid Pension Costs	317	351	—	—	—
その他 / Others	25	23	400	353	306
貸倒引当金 / Allowance for Doubtful Accounts	△9	△8	△8	△6	—
資産合計 / Total Assets	10,503	11,601	11,588	11,007	10,913

百万円/¥ Million

決算期/Fiscal Year Ended	2009/3	2010/3	2011/3	2012/3	2013/3
<b>【負債の部】 Liabilities</b>					
流動負債/Current Liabilities	2,445	2,402	2,002	1,984	2,303
営業未払金/Accounts Payable	1,143	1,243	957	922	964
1年内返済予定の長期借入金/Current Portion of Long-term Debt	545	510	423	511	497
リース債務/Leased Liabilities	40	88	102	105	118
未払金/Accounts Payable	228	211	170	64	289
未払費用/Accrued Expenses	293	271	272	234	249
未払法人税等/Accrued Income Taxes	181	53	64	72	171
その他/Others	12	23	11	72	12
固定負債/Fixed Liabilities	2,798	3,763	4,076	3,518	2,880
長期借入金/Long-term Debt	1,613	2,503	2,818	2,307	1,737
リース債務/Leased Liabilities	203	365	323	222	170
退職給付引当金/Accrued Retirement Benefits	958	889	896	955	939
資産除去債務/Asset Retirement Obligations	—	—	31	32	32
その他/Others	21	5	5	0	0
負債合計/Total Liabilities	5,243	6,166	6,079	5,502	5,183
<b>【純資産の部】 Net Assets</b>					
株主資本/Shareholders' Equity	5,245	5,432	5,508	5,504	5,731
資本金/Common Stock	2,038	2,038	2,038	2,038	2,038
資本剰余金/Legal Capital Surplus	114	114	114	114	114
利益剰余金/Retained Earnings	3,092	3,279	3,355	3,351	3,578
自己株式/Treasury Stock	△0	△0	△0	△0	△0
評価・換算差額等/Valuation and Translation Adjustments	14	2	0	0	△1
その他有価証券評価差額金/Other Securities Profit or Loss from Valuation	14	2	0	0	△1
純資産合計/Total Net Assets	5,259	5,434	5,509	5,504	5,729
負債純資産合計/Total Liabilities and Net Assets	10,503	11,601	11,588	11,007	10,913

## ● 損益計算書 / Statements of Income

百万円/¥ Million

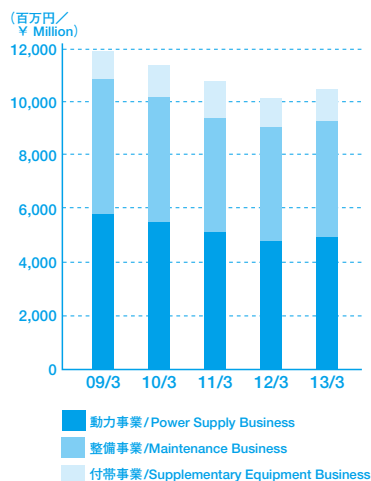
決算期/Fiscal Year Ended	2009/3	2010/3	2011/3	2012/3	2013/3
売上高/Net Sales	11,587	11,186	10,466	9,852	10,240
売上原価/Cost of Sales	9,903	9,779	9,294	8,866	8,844
売上総利益/Gross Profit	1,684	1,406	1,171	986	1,395
販売費及び一般管理費/Selling, General and Administrative Expenses	742	756	667	614	619
営業利益/Operating Income	942	649	503	372	776
営業外収益/Non-operating Income	15	10	6	8	5
営業外費用/Non-operating Expenses	61	64	68	56	53
経常利益/Ordinary Income	895	595	442	324	728
特別利益/Extraordinary Income	39	0	—	0	—
特別損失/Extraordinary Losses	80	8	57	53	186
税引前当期純利益/Income before Income Taxes	854	587	385	270	542
法人税、住民税及び事業税/Income Taxes, Inhabitant Taxes and Enterprise Taxes	327	210	160	144	233
法人税等調整額/Income Taxes Adjustment	30	63	22	5	△16
当期純利益/Net Income	496	312	201	120	324

● 連結財務ハイライト / Consolidated Financial Highlights

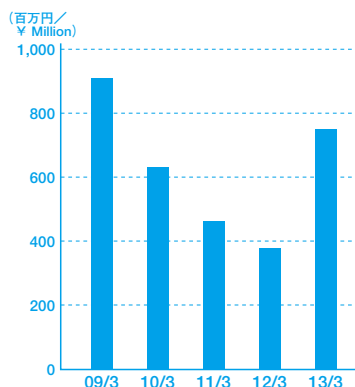
百万円 / ¥ Million

決算期 / Fiscal Year Ended	2009/3	2010/3	2011/3	2012/3	2013/3
売上高 / Net Sales	11,900	11,459	10,743	10,091	10,462
動力事業 / Power Supply Business	5,794	5,532	5,118	4,776	4,904
整備事業 / Maintenance Business	5,051	4,743	4,270	4,271	4,329
付帯事業 / Supplementary Equipment Business	1,054	1,182	1,354	1,043	1,228
営業利益 / Operating Income	960	687	523	424	807
経常利益 / Ordinary Income	909	630	461	375	758
当期純利益 / Net Income	505	382	209	119	339
純資産 / Net Assets	5,430	5,675	5,757	5,752	5,992
総資産 / Total Assets	10,890	12,125	12,154	11,583	11,623
設備投資額 / Capital Investment	881	1,026	1,013	135	464
減価償却費 / Depreciation	824	852	951	978	816
1株当たり純資産(円) / Net Assets per Share (¥)	389.36	406.93	412.81	412.41	429.60
1株当たり当期純利益(円) / Net Income per Share (¥)	36.23	27.44	15.01	8.58	24.35
自己資本比率(%) / Equity Ratio (%)	49.9	46.8	47.4	49.7	51.6
自己資本当期純利益率(%) / Return on Equity (%)	9.6	6.9	3.7	2.1	5.8
営業活動によるキャッシュ・フロー / Cash Flows from Operating Activities	1,355	973	1,448	1,326	1,315
投資活動によるキャッシュ・フロー / Cash Flows from Investing Activities	△852	△1,036	△1,022	△204	△295
財務活動によるキャッシュ・フロー / Cash Flows from Financing Activities	△939	653	7	△651	△789
現金及び現金同等物の期末残高 / Cash and Cash Equivalents at Year End	1,529	2,120	2,553	3,024	3,254
期末従業員数(人) / Number of Employees at Year End	660	674	678	644	616

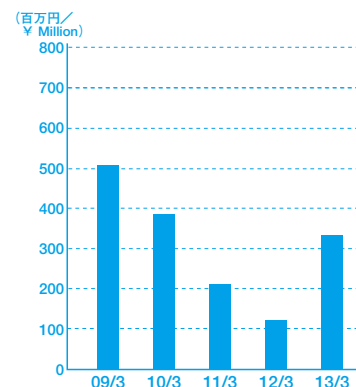
売上高  
Net Sales



経常利益  
Ordinary Income



当期純利益  
Net Income



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